
From Silos to Scale: Building a Future-Ready GCC

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Overview

A global leader in water technology sought to transform its India operations into more than a cost-effective extension. The organization required a governance-driven Global Capability Center (GCC) that could accelerate AI, IoT, and cloud innovation while ensuring compliance and intellectual property protection. R Systems delivered—scaling from prototype squads to full-stack product teams under a unified R Systems’ GCC Co-Pilot model. What started as a regional R&D outpost has now evolved into the company’s primary innovation hub, delivering enterprise-grade features with the agility of a startup.

Client's Challenges

Captive GCC to Capture Market Share

Fragmented Engineering Efforts

Distributed teams lacked integration, creating delivery gaps and slowing roadmap execution.

Scaling Without Overspending

Business leaders required workforce flexibility without compromising cost efficiency.

IP and Compliance Concerns

Vendor reliance heightened risks to proprietary data and governance obligations.

Lagging Innovation Cycles

Skill shortages and legacy development cycles delayed digital transformation initiatives.

Our Approach and Solution

Captive GCC to Capture Market Share



Blueprint & Build

Performed feasibility and cost-to-serve analysis, established joint KPIs, IP zones, and secure infrastructure pre-launch.



Agile Scale-Up

Deployed a 15-member squad in 30 days, scaling to 100+ engineers across cloud, embedded, DevOps, and AI.



Embedded Governance

Instituted dual-shore Scrum, PMO dashboards, and career ladders to strengthen delivery, compliance, and retention.



Lab-to-Launch Velocity

Enabled AI/IoT pilots to move into production within the same fiscal year, accelerating digital twins and cloud-native features.

Business Impact

Captive GCC to Capture Market Share

By transforming the GCC into a self-sustained innovation hub, the organization gained measurable business value and long-term competitive advantage.

Accelerated Release Cycles

Achieved 30% faster product releases through orchestrated sprints and technology reuse.

Secured IP Ownership

Retained 100% proprietary code, data, and cloud assets within captive operations.

Significant Cost Savings

Delivered \$2M+ in annual savings through lean staffing and optimized delivery pipelines.

Talent Retention Flywheel

Sustained attrition below 10% by enabling structured upskilling and growth opportunities.

About Us

Transforming Educational Operations

4500+ Employees Worldwide
208 Million USD Revenue
28 Offices Worldwide



Global Footprint

USA, India, Europe, APAC
Established in 1993



Services

Digital Product Engineering (DPE),
Custom Application, Mobility,
Testing, Knowledge Services,
Customer Experience



Digital Technology

Cloud & DevOps, Data & Analytics,
AI / ML, Embedded, Automation,
Enterprise Packaged Services



Verticals

Telecom & Media, Tech, Internet,
and Platforms, Healthcare,
Banking & Financial Services,
Manufacturing, Logistics,
Automotive, Public Services



R Systems: Engineering GCCs that Scale Innovation, Secure IP & Accelerate Growth

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